

MLP Group

[Table 01]

MLP key figures – multi-year overview

All figures in € million	2009	2008 ¹	2007	2006	2005 ²	2004 ³
Continuing operations						
Total revenue	532.1	595.2	629.8	588.5	563.9	622.8
Revenue	503.8	552.3	588.2	554.2	522.2	592.2
Other revenue	28.4	42.9	41.6	34.4	41.7	30.6
Earnings before interest and tax (EBIT)	42.2	56.2	113.9	95.1	71.8	88.3
EBIT margin (%)	7.9%	9.4%	18.1%	16.2%	12.7%	14.2%
Earnings from continuing operations	27.2	30.7	77.5	76.5	42.5	43.0
Earnings per share (diluted) in €	0.25	0.30	0.77	0.73	0.39	0.39
MLP Group						
Net profit (total)	24.2	24.6	62.1	71.8	199.7	50.3
Earnings per share (diluted) in €	0.22	0.24	0.62	0.69 ⁷	1.84 ⁷	0.46 ⁷
Dividend per share in €	0.25 ⁴	0.28	0.50	0.40	0.30 ⁵	0.22
Cash flow from operating activities	77.3	81.0	23.4	87.5	184.8	526.6
Capital expenditure	4.0	12.2	16.2	20.0	16.7	25.3
Shareholders' equity	418.5	425.9	339.7	324.9	455.2	289.6
Equity ratio	28.4%	27.8%	23.9%	25.6%	38.5%	9.4%
Balance sheet total	1,475.5	1,534.0	1,424.2	1,270.2	1,182.0	3,086.2
Clients ⁶	785,500	728,000	701,000	666,000	634,000	592,000
Consultants ⁶	2,383	2,413	2,535	2,481	2,348	2,368
Branch offices ⁶	238	241	251	246	265	274
Employees	1,900	1,986	1,819	1,558	1,417	1,386
Arranged new business⁶						
Old-age provisions (premium sum in € billion)	5.1	6.6	6.8	6.8	6.3	10.9
Health insurance (annual premium)	54.2	49.0	50.0	68.2	55.1	59.0
Loans and mortgages	1,119.0	919.0	1,162.0	1,195.0	997.0	777.0
Assets under management in € billion	12.8 ⁹	11.4	11.4	10.8	8.3	2.6 ⁸

¹ Adjustment of previous year's figures, see note 3

² Adjusted due to the sale of the subsidiary MLP Private Finance AG

³ Adjusted due to the sale of the subsidiaries MLP Lebensversicherung AG and MLP Versicherung AG

⁴ Subject to the approval of the Annual General Meeting on May 20, 2010

⁵ Plus an extra dividend of € 0.30 per share

⁶ Continuing operations

⁷ Basic

⁸ MLP without Feri

⁹ Based on the method of calculation employed by the German Association of Investment and Asset Management (BVI) this equates to € 17.0 billion